

# NAPA RECOGNIZES

# TRANSAMERICA WHOLESALERS

Transamerica congratulates three of its Advisor Allies – **Chris Castro, Chris Schultz, and Luke Szafranski** – for their recognition by the National Association of Plan Advisors (NAPA).

Every year, financial advisors across America vote for the Top 100 Defined Contribution Wholesalers – known as Advisor Allies. The annual event gives financial advisors a chance to recognize wholesalers who do more than required – they are true partners, often working side-by-side with advisors and their clients.

As NAPA states, *“With an estimated 1,500 recordkeeping and DCIO external wholesalers working directly with advisors, this 2021 list of Advisor Allies represents the best of the best!”*

## 2021 NAPA ADVISOR ALLIES



**Chris Schutz**

Regional VP



**Luke Szafranski**

Regional VP



**Chris Castro**

Regional VP



**Chris Castro** serves the Los Angeles metro area, and has more than two decades of experience in the financial and retirement industry. Chris is known for helping financial advisors and third party administrators grow their practices and create successful retirement plan programs for their clients. He prides himself on his responsiveness and accessibility. Chris works as a member of the client's retirement plan team. His wide range of experience and record of accomplishment has earned him a reputation as a retirement plan authority who can provide industry expertise and effective business-building strategies.

**Chris Schutz** works with advisors and third party administrators in Maryland and is recognized by NAPA as a **Top 10 Recordkeeper Advisor Ally**. With over 15 years of retirement plan experience, Chris works to create a partnership relationship with financial advisors, third party administrators, and clients to bring successful outcomes for retirement plan sponsors and their participants. Chris firmly believes in proactively addressing a client's needs to help foster successful results.



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**Luke Szafranski** serves advisors in Wisconsin and upper Michigan. NAPA recognizes him as a **Top 10 Recordkeeper Advisor Ally**. Luke specializes in helping financial professionals and third party administrators develop successful retirement plan strategies that make a difference in the lives of their clients' participants. He is known for his resourcefulness, knowledge, and, most notably, passion for his clients' success. Luke has 20 years of retirement plan experience in advisory and product solutions. He employs leverages intense drive and diligence in helping financial professionals create successful retirement plan programs for their clients. In addition, Luke believes in building strong business relationships that can develop into lifelong friendships.

All three honorees represent Transamerica's middle-market retirement plan distribution team.

Securities are offered through Transamerica Investors Securities Corporation (TISC), member FINRA, 440 Mamaroneck Avenue, Harrison, NY 10528.

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